

## Michael Sinkey

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CONTACT INFORMATION	1601 Maple Street, Richards Hall 352 Carrollton, GA 30118 work: (678) 839-5166	<i>E-mail:</i> msinkey@westga.edu
CURRENT POSITION	University of West Georgia, Richards College of Business <i>Associate Professor, Department of Economics.</i>	<b>2016-present</b>
PREVIOUS POSITION	University of West Georgia, Richards College of Business <i>Assistant Professor, Department of Economics.</i>	<b>August 2011-July 2016</b>
EDUCATION	The Ohio State University Ph.D, Economics, June 2011 <ul style="list-style-type: none"><li>• Dissertation Title: <i>Essays in Behavioral Finance</i></li><li>• Dissertation Committee: Trevon D. Logan (chair), Paul J. Healy, and Pok-Sang Lam.</li></ul> M.A., Economics, August 2006 University of Louisville B.S., Economics, May 2005, <i>Magna cum Laude</i> , minor in Mathematics	
PUBLICATIONS	Hilde Patron, Laureano Gomez, and Michael Sinkey. "Applying Market Basket Analysis Algorithms to Marketing Campaigns: An Analysis of the US Auto-Repair Industry." <i>SAGE Research Methods Cases: Business and Management</i> . 2023. Bruce Bird, Michael Sinkey, and Christine Haynes. "What is a "Separate Return" for Purposes of Making a "Joint-for-Separate" Return Election?" <i>Journal of Taxation</i> , 130: 28-32. June 2019. Bruce Bird and Michael Sinkey. "Recent IRS Guidance About FAQs and Other Items Posted on IRS.gov." <i>Journal of Taxation</i> , 128: 27-32. January 2018. Rodney Andrews, Trevon D. Logan, and Michael Sinkey. "Identifying Confirmatory Bias in the Field: Evidence from a Poll of Experts" <i>NBER Working Paper No. 18064</i> , published at <i>Journal of Sports Economics</i> 19: 50-81. January 2018. Michael Sinkey. "How Do Experts Update Beliefs? Lessons from a Non-Market Environment." <i>Journal of Behavioral and Experimental Economics</i> 57: 55-63. August 2015. Bruce Bird, Michael Sinkey, and Joey Smith. "Some Tax Strategies Involving A Taxpayer's Ability to Recharacterize a Roth IRA." <i>Journal of Taxation</i> , 121: 223-229. November 2014. Michael Sinkey and Trevon D. Logan. "Does the Hot Hand Drive the Market? Evidence from College Football Betting Markets." <i>Eastern Economic Journal</i> , 40: 583-603. September 2014. Bruce Bird, Michael Sinkey and Mark Wills. "Structuring a Bona-Fide Sale of Excess or Slow-Moving Inventory for Tax Purposes." <i>CPA Journal</i> , 84(3): 44-47. March 2014.	
REFEREE SERVICE	Health Economics, Journal of Economic Behavior and Organization (2x), Journal of Behavioral and Experimental Economics, Journal of Money, Credit, and Banking (2x), Quarterly Review of Economics and Finance, International Journal of Sport Finance, Journal of Sports Economics, Southern Economic Journal, Academy of Economics and Finance Journal, Applied Economics Letters, SAGE Open, Applied Economics, Frontiers in Behavioral Economics	

## RESEARCH

- Benjamin Anderson and Michael Sinkey. "Ability and the Labor Supply Decision: Evidence from Professional Basketball."
- Bruce Bird, Michael Sinkey, Joey Smith, and Alex Smith. "Is Benford's Law An Effective Forensic Method to Identify Fraud in Reported Portfolio Returns? Evidence from CRSP Mutual Funds."
- Bruce Bird, Hilde Patron, Michael Sinkey and Joey Smith. "Do Social Settings Affect Sexual Assault Prevalence? Evidence from Texas Alcohol Consumption."
- Hilde Patron, Michael Sinkey, and Jacob Stanfill. "Learning in Affiliated Value Auctions"
- Ethan Freligh and Michael Sinkey. "MLB Hall of Fame Voting Patterns and the Impact of Information Shocks."
- Trung Ly, Ardina Hasbansari, Lizhong Peng, and Michael Sinkey. "Can Minimum Wage Increases Affect Risk Tolerance: Evidence from Indonesia."
- Richard Paulsen and Michael Sinkey. "The Impact of Socioeconomic Background on the Timing of Long-Term Contracts in Major League Baseball."
- Sinkey, Michael, Hilde Patron, Joey Smith, and Brittany Benefield. *Lights, Camera, Tax Credit: Do State Film Incentives Affect Employment?*

## TEACHING EXPERIENCE

- University of West Georgia 2011-present  
ECON 2105: *Honors Principles of Macroeconomics*, ECON 2106: *Principles of Microeconomics* (regular and online), HONR 3102: *Junior Colloquium*, ECON 3402: *Statistics for Business 1*, ECON 3406: *Statistics for Business 2* (regular and online), ECON 3450: *Sports Economics* (regular and online), ECON 3460: *Forecasting*, ECON 4476: *Senior Capstone in Analytics*, ECON 4484: *Senior Seminar for Economics*, ECON 4485: *Economics of Eastern Europe-with David Boldt, study abroad to Prague and Budapest*, ECON 6485: *Special Topics in Analytics*
- The Ohio State University 2006-2011  
*Graduate Teaching Associate*
- Independent instructor for ECON 502.01: *Intermediate Macroeconomics* (2x), ECON 201: *Principles of Macroeconomics* (1x), and ECON 367.02: *Current Economic Issues in the United States* (4x)

## PRESENTATIONS

- 2023: SEA meetings, New Orleans (scheduled)  
2022: SEA meetings, Fort Lauderdale  
2022: Nobel Laureate Lecture, University of West Georgia  
2021: invited seminar, Samford University  
2020: invited seminar, Samford University  
2019: WEAI Meetings, San Francisco  
2017: ASSA Meetings, Chicago, ICS Business School, Paris, France, SEA Meetings, Tampa  
2016: WEAI Meetings, Portland, SEA Meetings, Washington DC  
2015: SEA Meetings, New Orleans  
2014: SOLE Meetings, Arlington (poster), AEF Conference, Chattanooga, SEA Meetings, Atlanta  
2013: SEA Meetings, Tampa, WEAI Meetings, Seattle  
2012: SEA Meetings, New Orleans, invited seminar, Mississippi State AEDE, AEF Conference, Charleston  
2011: SEA Meetings, Washington DC, invited seminar, University of West Georgia  
2010: ASSA Meetings, Atlanta (main program), OSU Microeconomics lunch, MEA meetings, Evanston  
2009: OSU Microeconomics lunch

SERVICE AND LEADERSHIP

University of West Georgia

Chair, RCOB Scholarship Committee, 2023-present  
Chair, Economics Scholarship Committee, 2018-present  
Chair, RCOB Undergraduate Programs Committee, 2017-2022  
Chair, Economics Faculty Search, 2016-17 academic year  
member, Economics Department Merit Committee, 2023  
member, Honors Dean Review Committee, 2022  
member, UWG VP of Business and Financial Services search committee, 2022  
member, UWG Honors Council, 2022-2023  
member, UWG Undergraduate Research Committee, 2014-present  
member, RCOB Undergraduate Programs Committee, 2012-2016, 2022-present  
member, Disciplinary Appeals Committee, 2011-2016  
RCOB Undergraduate Research Faculty Coordinator, 2014-2017  
SAS Day featured speaker, March 2015, UWG Coliseum  
Supervised undergraduate research project for Payton Massey, 2023 (Honors Thesis, joint with Hilde Patron), Ethan Freligh, Honors Thesis, 2023, Ryan Nace, 2017, Alexander Smith, 2012-2013, Drew Barker, 2013-2015, Michael Hetisimer (joint with Monica Smith), 2014-2015, and Brandon Tilley, 2013-2014.  
UWG General Education Committee, 2011-2013.  
Advisor, Economics Club, 2019-present, 2013-2016  
Advisor, Project Smirk (a service organization), 2013-2016  
Academic advising of undergraduate majors, 2011-2013.

The Ohio State University

Department representative, Council of Graduate Students, 2009-2010  
OSU Economics Summer Lunch Workshop organizer, 2008.  
Ray Travel Award Committee representative, Council of Graduate Students, 2009-2010  
Small group leader, *All Nations Christian Fellowship*, August 2007-July 2008.  
Undergraduate advisor, *Endangered Futures*, 2007-2008.

PROFESSIONAL AND CONSULTING EXPERIENCE

University of West Georgia

Forecasts of Medicaid Enrollment (prepared for Southeastrans in conjunction with forecast breakfast), 2022  
Analysis of Iona College Analytics Curriculum (with James Pomykalski) \$4,000 2022  
Analysis of DeKalb Medical Readmission Rates (with Hilde Patron) \$1,500 2017  
Georgia State Senate (with Joey Smith, Hilde Patron, and David Boldt) \$5,000 2015  
• Analyzed potential economic impact of various tax policies, including a state-wide daily rental car tax and daily hotel and motel tax.  
Economic Impact Study of 26 Court Tennis Facility for Carrollton, GA (with Joey Smith), \$4,000 2012

The Ohio State University

*Research Assistant for Professors John Gray and Michael Leiblein* Summer 2009  
*Research Assistant for Professor Trevon D. Logan.* September 2007 to June 2008

AWARDS

University of West Georgia

RCOB Student Co-Authored Research Award, 2023  
Beta Gamma Sigma Professor of the Year, 2019, 2021, and 2022 (voted on by Honors upperclassmen in RCOB)  
Annual Service to the Profession Award, Richards College of Business, 2021  
RCOB Research Scholar (\$5,000 grant for research, 2014-2015)  
Student Research Assistant Program grant, 2012 (\$1800), 2013(\$2000), 2014(\$1600), 2016 (\$1475), 2022 (\$1650), 2023 (\$1650)

Annual Faculty Research Award, Richards College of Business, 2015-2016  
Annual Faculty Service Award, Richards College of Business, 2013-2014  
Annual Student Research Award, Richards College of Business, 2012-2013, 2013-2014, 2014-2015  
Annual Faculty Teaching Award, Richards College of Business, 2012-2013

The Ohio State University

L. Edwin Smart Graduate Associate Teaching Award, 2010  
Department Citation for Excellence in Teaching, 2009  
OSU Graduate Associate Teaching Award nominee, 2006  
University Fellowship, 2005-2006 academic year

University of Louisville

Carl E. Abner Outstanding Economics Senior, 2005  
Golden Key Honor Society, 2004  
Presidential Scholarship, 2002-2005  
Gene E. Gardner Scholarship, 2002  
Robert C. Byrd Scholarship, 2002-2005  
National Merit Scholar, 2002